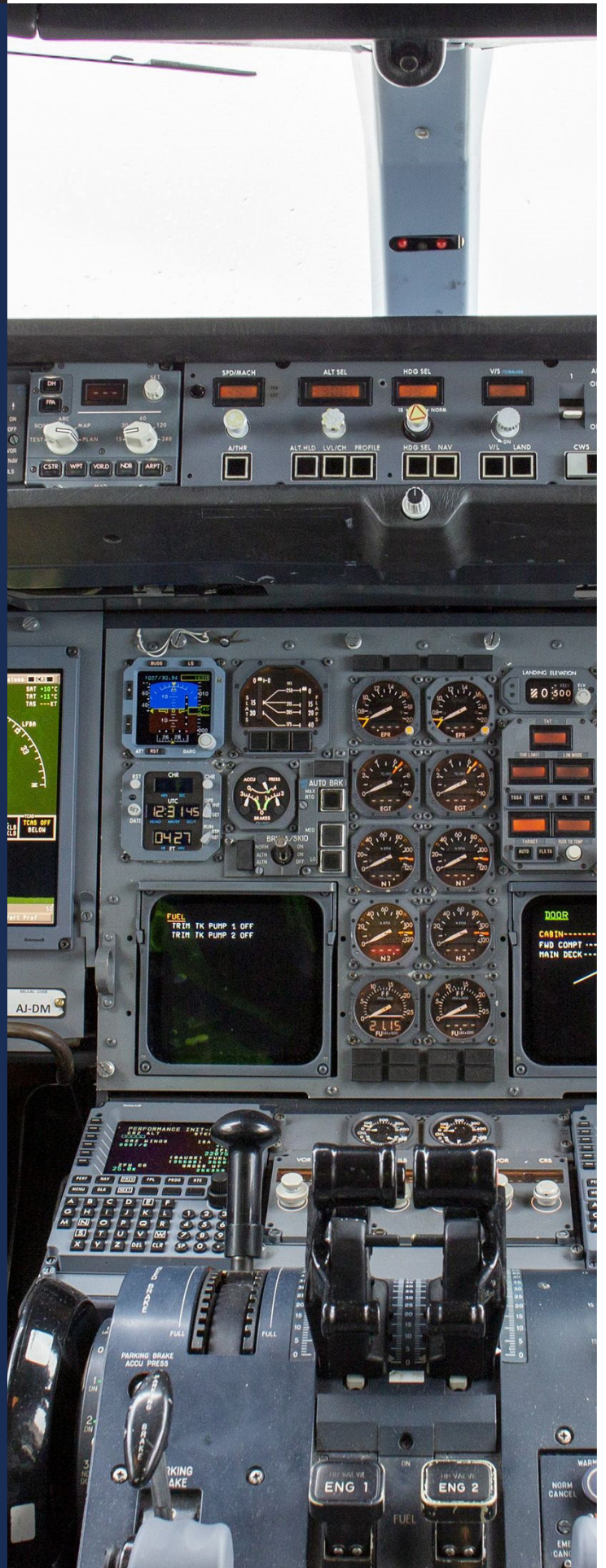


# Innovation through integration

incora™



Incora™ is a leading, global provider of innovative supply chain solutions. Beginning with a strong foundation in the aerospace and defense markets, we utilize our expertise to also serve industrial manufacturing, marine, pharmaceuticals, and beyond. We incorporate ourselves into our customers' businesses, managing all aspects of supply chain from procurement and warehouse management to logistics and on-site customer services.

We are the end-to-end supplier.



Our promise to our customers is to reduce complexity and increase reliability so they can deliver mission-critical solutions that improve our world.

## Benefits of Incora

### Size and scope



**60+**  
Global locations



**644k+**  
Active SKUs



**8.4k+**  
Customers



**7k+**  
Suppliers

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### Industry-leading capabilities

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Innovative solutions

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Greater customer value

---

Trusted supplier relationships

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Business growth and operational efficiency





# Our business is optimizing yours

By incorporating our capabilities into our customers' businesses, we add value where it matters most. We embrace innovation in every aspect of supply chain and operations to develop effective and agile solutions.



## Our People

Incora's greatest asset is our passionate employees, whose dedication permeates through everything we do for customers, suppliers, and each other. We are proud to add real value to our customers' businesses, with many of our employees working side-by-side with theirs on a daily basis. This seamless integration is what helps drive our success.

## Customer Focus

Over 8,400 customers trust Incora to provide products and services that support their global operations. We pride ourselves on the level of trust we have developed with our customers through years of repeat business and consider reliability one of our core tenets. Your priorities are our priorities.

We recognize that your business is mission critical. Incora works to execute on this mission with speed, agility, and performance. From innovative supply chain platforms to accurate forecasts that drive working capital down, we focus on the daily minutia so you can focus on what matters most.

## Supplier Partnerships

Incora sources product from over 7,000 suppliers, including most major manufacturers in the aerospace industry. Suppliers aren't just vendors to Incora. They are our tried and true partners, vital to providing unparalleled product access and reliability to customers. Because Incora does not manufacture products, we are brand-neutral in recommending the best products to meet the needs of our customers.



# Innovation through integration

Innovation is a fundamental part of how we bring value to our customers. Our use of data and machine learning creates a competitive edge that enables our customers to improve operations and better manage working capital. We are always striving to innovate the supply chain and bring further sophistication to our customers' operations.

## Markets



**Aerospace**



**Defense & Space**



**Aftermarket**



**Industrial**



**Pharmaceutical**



**And beyond**



## How We Innovate

### Total Chemical Management Information System

tcmis™ is a proprietary web-based chemical life cycle management platform ideal for highly regulated industries that require continuous improvement in compliance and efficiency.

- Complete catalog of chemical product inventory
- Full supply chain visibility
- Robust reporting features
- Gatekeeping capabilities
- Informs purchasing decisions
- Shelf life management to reduce waste

### Advanced Forecasting and Inventory Management

Akrivis™ was specifically created to drive out inventory and cost while increasing service levels to our customers. This all-encompassing forecasting and inventory-management solution incorporates leading technologies, process discipline, and highly experienced demand and inventory specialists.

### Secure Access Mobile Vending

Incora's point-of-use vending solution enables zero lead time for your critical parts. All elements are customizable, from the physical size of the cabinet to the number and configuration of internal locked compartments.

- Single, multiple, or kit level item dispensing
- 24/7 secured access with unique user login
- Full part and kit traceability
- Full ERP integration capability

### Multi-modal Inventory Management

Incora's mobile warehouse is the first "warehouse-in-a-box" solution built with MRO in mind. Holding over 20,000 individual parts, it is a fully mobile and customizable warehouse and inventory-management solution containing all the products you need to perform critical missions. Multi-modal transport capability with a host of inbuilt features allows for rough service deployment to any of your sites.



Incora provides our customers with products and services that maximize their value chain and improve the bottom line.

## Our Products



### Hardware

A broad inventory of B and C class aerospace hardware for some of the most critical components deployed across aircrafts.

- Fasteners
- Bearings
- Seals and clamps
- Bolts
- Collars
- Hydraulic fittings



### Machined and Fabricated Parts

Quality ensured machined and fabricated parts, also known as build-to-print parts, with closed loop management of Model-Based Definition programs.



### Chemicals

A wide range of ready-to-ship consumables for a variety of industries, distributed from regulatory compliant and temperature-controlled warehouses.

- Adhesives, tapes, and sealants
- Solvents
- Oils, greases, and lubricants
- Paints and coatings
- Metal-working fluids



### Tooling

Our tooling centers provide comprehensive tool access and management through the entire life cycle of your tools.

- Fastener installation tools
- Swaging tools
- Cold working tools



### Electronics

An extensive range of high-performance aerospace electronic products and components.

- Connectors
- Backshells
- Circuit breakers
- Switches
- Blocks and splices



### Other Products

We have established distribution networks for a variety of metals raw materials and composite manufacture materials.

- Alloys
- Welding Products & Materials
- Brazing & Soldering Materials
- Composite Structural Materials
- Composite Process Materials





We focus on the details so our customers can focus on their core mission.

## Our Services

### **Chemical Management Services**

Real-time visibility and management of your chemicals through every stage of their life cycle.

### **Chemical Data Management**

Proprietary software simplifies chemical data management and regulatory compliance.

### **Composite Management Services**

Reduce material usage, process times, and labor on component manufacture.

### **Forecasting Services**

Drive out inventory costs with data-informed inventory management

### **3PL & 4PL Services**

A single point of contact for your entire supply-chain.

### **Just In Time Management**

Data-driven systems to lean operations and prevent stock shortages.

### **Kitting Services**

Custom kitting solutions that save time and reduce inventory.

### **Touchless Economy - eComm**

24/7 fast, convenient, and accurate e-commerce solution.

### **Vendor-managed Inventory**

Automated inventory replenishment to reduce your warehousing footprint.

### **Vending Services**

Optimize your shop floor inventory usage.

# Seamless to the core



Incora is dedicated to consistently delivering high-quality products and services with flawless execution.

Our Zero Defects program enables this with end-to-end quality systems, from global business management to a robust environmental, health and safety system.

We ensure quality assurance by embedding controls within our business management system in accordance with ISO9001, ISO14001, AS/EN9120, AS9100, and FAA AC 00-56.

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Our quality management processes include:

- Receiving and Final Inspection
- First Article Inspection Report (FAIR)
- Dossier de Validation Industrielle (DVI)
- EASA (European Aviation Safety Agency)
- FAA (Federal Aviation Administration) Part Release
- CAA (Civil Aviation Authority) Part Release Certification
- Dimensional Verification (Non-contact Optical Measurement & CMM Capable)
- Product Part Approval Process (PPAP) Document Authorization
- Risk Management
- Continuous Improvement Program
- Multi-lingual Safety Data Sheet Capabilities
- On-site, Fully Approved IATA and IMDG Packing Personnel

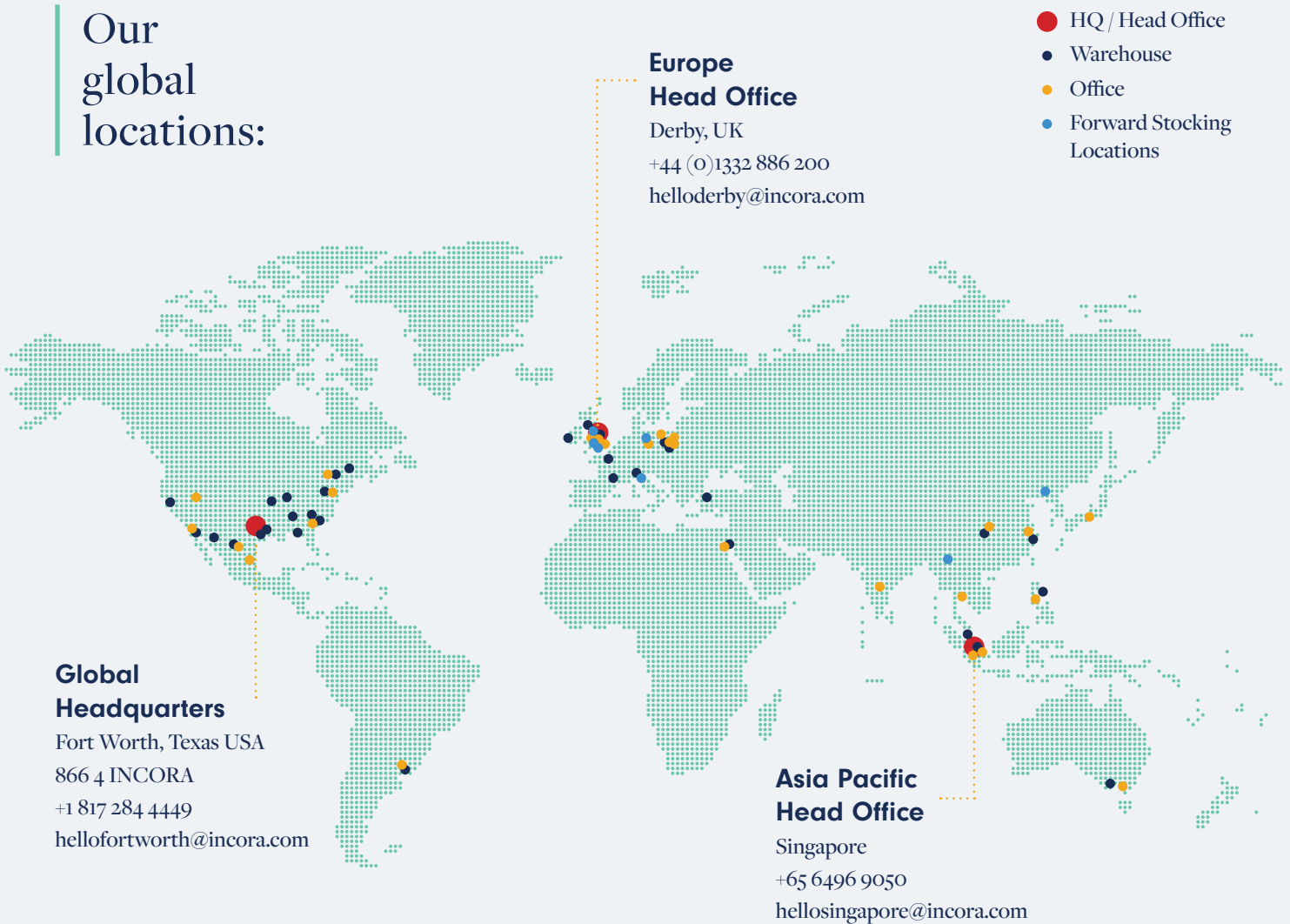


# Connection has no limits

Incora is a truly global organization that has 60+ locations worldwide, from the Americas to Asia. Having locations close to our customers enhances relationships, efficiencies, and response time.

Visit us at [incora.com](http://incora.com) to learn more.

## Our global locations:



**incora**<sup>™</sup>

**incora.com**

The information in this brochure was correct at the date of publication (Jan 2022). Incora is formerly Wesco Aircraft and Pattonair.

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